

## Information on Major ICT companies in private sector (No4)

### 1. Introduction

In this article we divide major ICT companies into 3 categories are computer shop, Network Service, and Software development. Most of ICT companies in Cambodia do a mix business. A company sells computer-equipment, develops software, and provides computer networking services.

Since 2000, there were many ICT companies were bankrupt such as Khmer Soft, Cambodia Information Technology, JMK Group of companies. Recently, there are many ICT companies have started, some are small firms and some are big firms.

Networking service is focus on computer network maintenance and network setup. This service is needed by only a small amount of companies and organizations.

For software development, most of Cambodian customers need only database application and web site. There are a few software development companies that do projects from outside as a main business, because of low-cost labor, for example Khmer Dev, and ALLWEB.

### 2. Computer shop

No	Company	Address
1.	Anana Computer	Phnom Penh Center, Block A, Corner Sihanouk & Sothearos Blvd, Phnom Penh Tel: (885)23 211 543 Web: <a href="http://www.ananacomputer.com">www.ananacomputer.com</a>
2.	PTC Computer Technologies	N° 250-252 Preah Monivong, Phnom Penh Tel: (855)23 222 212 Web: <a href="http://www.ptc-computer.com.kh">www.ptc-computer.com.kh</a>
3.	PSC Computer Center	N° 75-77Eo Prey Nor Kor (St. 126) North of Central Market, Phnom Penh Tel: (855)23 723 473 Web: <a href="http://www.psccomputer.com.kh">www.psccomputer.com.kh</a>
4.	First Cambodia	N° 154M Dekcho Damdin (St. 154) south of Sorya Center, Phnom Penh Tel: (855)23 214 000 Web: <a href="http://www.firstcambodia.com">www.firstcambodia.com</a>
5.	Apsara Selex (Cambodia)	N° 200Eo, 200Eoz, 200E1 Ang Duong (St. 110), Pnom Penh Tel: (855)23 428 313 Web: <a href="http://www.biz.konicaminolta.com">www.biz.konicaminolta.com</a>
6.	Pacific Systems	N° 176 Trasak Paem Str 63, Corner Street 288, Phnom Penh Tel: (855)23 219 289 Web: <a href="http://www.pacific.com.kh">www.pacific.com.kh</a>
7.	ABC Computers	N° 51D Mao Tse Toung (St. 245), Phnom Penh Tel: (855)23 210 440 Web: <a href="http://www.abc.com.kh">www.abc.com.kh</a>

8.	Neeka Limited (Thakral)	N° 57DE Sihanouk (St. 274), Phnom Penh Tel: (855)23 210 952
9.	Deam Computer Int'l Pte Ltd	N° 29BC Preah Sihanouk Blvd, Phnom Penh Tel: (855)23 721 774
10.	T.O. Computer	N° 10 Street 67 Corner Str 126, Phnom Penh Tel: (855)23 224 035 Web: <a href="http://www.t-o-computer.com">www.t-o-computer.com</a>

Note: Network and Software development company directory will be in **Information on Major ICT companies in private sector (No5)**.

### 3. New Job with a Computer (Con't Report No2)

Below are the questions and answers that we have asked shop owners:

Q1: Which phone brand that your customers use? Can you tell me about your customers' ages?

A1: About 90% of our customers use Nokia, 8% use Sumsung.  
Customers' ages are between 18 and 45 year-old.

Q2: What software that you use to run your business? Where can you get it?

A2: We use Gold wave, Adobe Premier, Adobe Photoshop. Most of software we download from Internet (Free), and some we buy from CD shop.

Q3: Can you tell me which phone application software that you get high price from customers?

A3: English-Khmer dictionary software, which costs 8 US Dollar for one installation.

Q4: Where do you buy English-Khmer dictionary software, how much it is for a license?

A4: A license for this software cost 2,000 US Dollar (The Company can sell only license for an area or province, for example only my shop that has this software in Phnom Penh).

Q5: How about your customers from year to year?

A5: There so many customers when we started this business, but now there are less customers come to my shop because there are many new small shops that provide this service with a low price.



Young customers is updating their Favorite phone software



4 U Shop staff is providing an interview